

PARTNER INFORMATION FILE (PIF)

SOCIAL KNOWLEDGE TRAINING AND CONSULTING

ORGANISATION IDENTIFICATION

Organisation ID (OID)	E10360626
Full legal name (national language)	SC SOCIAL KNOWLEDGE TRAINING AND CONSULTING SRL
Full legal name (Latin characters)	SOCIAL KNOWLEDGE TRAINING AND CONSULTING
Acronym	SK Romania
National ID / Trade Registry no.	J40/10672/2013
Department	Not applicable
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Country	Romania
Region	Bucharest
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CEDEX	Not applicable
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Type of organisation	Private company
Public body?	No
Non-profit organisation?	No

LEGAL REPRESENTATIVE

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ORGANISATIONAL PROFILE

Please briefly present your organization (e.g. type, size, scope of work, areas of specific expertise, specific social context and, if relevant, the quality system used).

2013 Year founded	1,500+ Beneficiaries informed / counselled	800+ Participants trained
40+ Accredited training programmes	6 Integrated areas of expertise	3 formats On-site, online and hybrid delivery

Social Knowledge Training and Consulting (SK / SK Romania) is a Romanian private company established in 2013 and specialised in human-capital development. Its scope covers vocational education and training (VET), lifelong learning, skills development, employment support, labour-market development, consultancy for funded projects, applied research, and monitoring and evaluation.

SK is an accredited provider of certified vocational training programmes and is authorised to deliver employment services, including information, individual profiling, career guidance, counselling, labour-market mediation and job matching. Training can be delivered on site, online or in hybrid format and may combine authorised courses, qualification or requalification pathways, specialisation, tailored corporate training, transversal skills, and basic digital or fundamental skills.

Its operational track record includes information and career-counselling services for more than 1,500 beneficiaries and vocational training for more than 800 participants through over 40 accredited programmes.

SK has designed and implemented projects funded through the European Social Fund / POCU and the Education and Employment Programme (PEO), supporting unemployed and employed adults, companies and vulnerable groups. Its work combines outreach and target-group recruitment, needs and competence analysis, career guidance, accredited training, competence assessment, employer engagement, employment support, stakeholder coordination, indicator monitoring, reporting and outcome evaluation.

Integrated areas of expertise:

1. Vocational training and skills development Needs analysis, curriculum and learning-material design; authorised qualification/requalification, specialisation and tailored training; transversal and basic digital skills; initial/final assessment; certification and delivery reports.	2. Upskilling and reskilling Competence profiling and mapping, target-competence definition, role-based pathways, modular training, competence matrices, progress tracking and workplace-applicability recommendations.
3. Employment, career guidance and job matching Individual profiles and action plans, career counselling, CV and interview preparation, employer outreach, labour-market mediation, job matching, placement and post-placement monitoring where required.	4. Funded-project consultancy and implementation Funding-opportunity analysis, concept notes, intervention design, application writing, budgeting, activity planning, partner coordination, risk management, technical reporting, verification support and remediation.
5. Applied research, analysis and strategy Needs assessments, quantitative and qualitative research, surveys, interviews, focus groups, labour-market and skills studies, stakeholder consultations, datasets, strategic recommendations and action plans.	6. Monitoring, reporting and evaluation Indicator frameworks, monitoring plans, data collection, dashboards, progress and final reports, risk analysis, outcome/impact assessment and operational recommendations for improvement.

ORGANISATIONAL PROFILE — CONTINUED

Social context and target groups

SK operates in a context marked by skills shortages, digital and green transitions, unequal access to education and quality employment, and the need to align training with changing labour-market demand. Target groups include young people and adults, employees who require new competences, unemployed and long-term unemployed persons, Roma communities, people at risk of poverty or social exclusion, persons with low, outdated or insufficient digital skills, and other vulnerable groups.

Stakeholders and cooperation networks

The organisation works with companies and SMEs, employers and clusters, local and regional authorities, public employment services, accredited VET providers, universities, NGOs and various civil-society groups. These multi-stakeholder networks support innovation in vocational education, workforce adaptability and labour-market integration. SK is positioned to contribute to national and international consortia as a technical, training, research or implementation partner.

Quality assurance and delivery logic

Quality assurance is embedded in documented workflows. SK clarifies needs and intended results; defines curricula, activities, deliverables, indicators and acceptance criteria; implements agreed services; monitors attendance, progress, assessment results, participant satisfaction and project indicators; maintains auditable evidence; and issues progress reports, final reports and recommendations for improvement. This documented delivery logic functions as the organisation's operational quality-assurance framework.

Strategic priorities

- Promoting inclusive lifelong learning and access to relevant vocational education and training.
- Supporting upskilling, reskilling and workforce adaptability in response to technological and sectoral change.
- Improving access to quality employment through integrated guidance, counselling, mediation and employer engagement.
- Developing evidence-based skills interventions through labour-market research, competence mapping and stakeholder consultation.
- Using digital and blended learning methods and documenting results through indicators, dashboards and evaluation.
- Building practical, result-oriented partnerships with companies, authorities, VET providers, NGOs and consortia.

ACTIVITIES AND EXPERIENCE

What are the activities and experience of your organisation?

SK provides integrated services throughout the full skills-development and employment pathway, covering labour-market intelligence, needs analysis, outreach, counselling, training delivery, competence assessment, employment support, monitoring and evidence-based reporting.

Within EU-funded and organisational programmes, SK has experience organising awareness campaigns, recruiting and supporting target groups, designing and delivering vocational training, coordinating counselling and employment services, engaging stakeholders, tracking indicators, documenting activities, evaluating outcomes and preparing technical reports. The organisation serves both unemployed and employed adults, with particular attention to disadvantaged and vulnerable groups.

Typical activities and documented deliverables

- Needs-assessment reports, competence profiles, competence matrices and target-competence frameworks.
- Curricula, training calendars, agendas, learning materials and modular training pathways.
- Attendance records, initial/final tests, participant evaluations, certificates or attestations, and delivery reports.
- Participant files, professional profiles, career action plans, updated CVs and interview-preparation tools.
- Counselling and mediation reports, employer-contact records, interview and placement evidence, and retention follow-up where required.
- Concept notes, funding applications, budgets, implementation schedules, partner-coordination documents and risk plans.
- Research methodologies, questionnaires, interview/focus-group guides, databases or syntheses, analytical reports and action plans.
- Indicator matrices, monitoring plans, dashboards, periodic reports, final reports, evaluations and operational recommendations.

PARTNERSHIP AND DELIVERY CAPACITY

SK structures cooperation around objectives, deliverables, indicators, timelines and reporting requirements. Services can be contracted as focused packages or integrated into wider programmes and consortia. The organisation can contribute through the following formats:

Technical partner in consortia Expertise and defined deliverables in national or international consortia.	Specialised subcontractor Delivery of clearly scoped activity packages with indicators and documented reporting.
Training provider Courses, qualification programmes and tailored training within projects and organisational programmes.	Research partner Needs analyses, labour-market studies, consultations, methodologies and indicator frameworks.
Implementation partner Operational support for implementation, monitoring, coordination and reporting.	Institutional collaboration Business-oriented cooperation with companies, authorities, VET providers, NGOs and other organisations.

This combination of direct service delivery, project implementation, applied research, monitoring and multi-stakeholder engagement enables SK to contribute effectively to cooperation projects focused on vocational education, lifelong learning, workforce development, employment, social inclusion and innovation.

CURRENT PROJECT PROFILE

AUTOEVOLUTION PRO – Calea către Excelență Profesională / Pathway to Professional Excellence

Programme / code	PEO 2021–2027 SMIS 301003
Implementation period	1 November 2024 – 30 October 2027
SK role	Partner
Lead applicant / beneficiary	Asociația pentru Promovarea Afacerilor în România
Geographical scope	Seven less-developed regions of Romania: North-East, South-East, South-Muntenia, South-West Oltenia, North-West, West and Centre
Total project value	RON 4,963,583.04
Social Knowledge contribution	RON 712,013.87

The project strengthens labour-market functioning and workforce competitiveness in the automotive sector by promoting continuing vocational education and training (CVET), career guidance, vocational training and good-practice transfer. SK contributes to awareness activities, career counselling, training delivery and innovative educational support through bootcamps.

20 awareness campaigns for employees and employers	670 employees targeted for CVET participation and career guidance	≥30% women among the 670 employees participating in training
14 bootcamps / good-practice transfer actions	110 participants targeted to obtain a nationally recognised qualification certificate	670 participants targeted to complete training or take part in good-practice exchange / instruction

Investim în Viitor: Program de Dezvoltare a Competențelor în județul Suceava

Programme / code	PEO 2021–2027 SMIS 337510
Implementation period	1 August 2025 – 31 January 2027
SK role	Beneficiary
Lead applicant / beneficiary	SOCIAL KNOWLEDGE TRAINING & CONSULTING SRL
Geographical scope	North-East region, Suceava county
Total project value	RON 2,396,750.57
Social Knowledge contribution	RON 119,837.52

The project supports people with low levels of education in Suceava County to gain recognized qualifications and better access to jobs. Participants receive career guidance, professional counseling, both certified and non-certified training, as well as basic skills courses (Romanian language, math, and IT) to improve their chances of employment and adapting to the job market.

301 beneficiaries of career guidance and counseling services	48 participants in basic Romanian language skills, Math skills and IT skills training program	10 workshops on skills development and green jobs, with an average of 20 participants per event
126 participants in the digital skills training course	49 participants with low education level qualified in the profession of manual packer	98 participants with low education level targeted to complete the training on Measures and Techniques for Providing First Aid and Workplace Safety in the Context of Technological Changes

Recalificare pentru Ocupare Durabilă în județul Vaslui

Programme / code	PEO 2021–2027 SMIS 337511
Implementation period	1 August 2025 – 31 January 2027
SK role	Beneficiary
Lead applicant / beneficiary	SOCIAL KNOWLEDGE TRAINING & CONSULTING SRL
Geographical scope	North-East region, Vaslui county
Total project value	RON 2,478,860.57
Social Knowledge contribution	RON 123,943.02

The projects opens the path to recognized qualifications and stable jobs for people with low education levels in Vaslui county. Participants get career guidance, personalized counseling, professional training programs (both authorized and non-authorized), as well as courses focused on basic skills (Romanian, Math, and IT). The project targets a group of 301 people aged 18 to 64 who are at a key stage in their professional and personal journey. Among them, at least 226 have a maximum education level of ISCED 0-2 (up to lower secondary school), and 48 participants have no qualifications and/or lack basic skills.

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126 participants in the digital skills training course	49 participants with low education level qualified in the profession of Manual Packer	98 participants with low education level targeted to complete the training on Measures and Techniques for Providing First Aid and Workplace Safety in the Context of Technological Changes

PREVIOUS AND CURRENT EU-FUNDED PROJECT PARTICIPATION

Selected European Union-funded projects in which the organisation has participated, as recorded in the source PIF.

EU programme / period	Project title, contract number and thematic focus	Lead applicant / beneficiary
POCU 20 Nov 2020 – 27 Jan 2023	Angajare sustenabilă Microregiunea Valea Jiului POCU/761/3/16/137521 Integrated employment support for disadvantaged communities.	Fundația Centrul de Resurse pentru Educație și Formare Profesională
POCU 20 Nov 2020 – 31 Aug 2023	Valea Jiului – Competențe pentru viitor POCU/761/3/16/137522 Labour-market integration through vocational training and counselling.	Fundația Centrul de Resurse pentru Educație și Formare Profesională
POCU 8 Apr 2021 – 31 Dec 2023	CALIFICAT – Un loc de muncă mai sigur! POCU/726/6/12/135430 Vocational training and workforce development.	Fundația Centrul de Resurse pentru Educație și Formare Profesională
POCU 8 Apr 2021 – 29 Dec 2023	PROFESIONAL POCU/726/6/12/135431 Lifelong learning and professional-skills development.	Fundația Centrul de Resurse pentru Educație și Formare Profesională
PEO 1 Oct 2024 – 30 Sep 2027	From Tradition to Technology in Forestry – Vocational Training and Skills for Innovation PEO/78/PEO_P9/OP4/ESO4.7/PEO_A36/313407 Development of professional competences for the forestry sector.	CIT – IRECSON Centrul de Informare Tehnologică SRL
PEO 1 Nov 2024 – 30 Oct 2027	AUTOEVOLUTION PRO – Calea către Excelență Profesională / Pathway to Professional Excellence PEO/78/PEO_P9/OP4/ESO4.7/PEO_A36/301003 Lifelong learning, career guidance, vocational training and upskilling for employees in the automotive sector.	Asociația pentru Promovarea Afacerilor în România
PEO 1 Aug 2025 – 31 Jan 2027	Investim în Viitor: Program de Dezvoltare a Competențelor in judetul Suceava PEO/382/PEO_P9/OP4/ESO4.7/PEO_A35/337510 Labour-market integration through vocational training and counselling.	SOCIAL KNOWLEDGE TRAINING & CONSULTING SRL
PEO 1 Aug 2025 – 31 Jan 2027	Recalificare pentru Ocupare Durabilă in judetul Vaslui PEO/382/PEO_P9/OP4/ESO4.7/PEO_A35/337311 Labour-market integration through vocational training and counselling.	SOCIAL KNOWLEDGE TRAINING & CONSULTING SRL

SUMMARY OF VALUE FOR PARTNERS

- Integrated capability across training, employment support, applied research, project implementation, monitoring and reporting.
- Practical experience with EU-funded interventions, target groups, indicators, evidence requirements and stakeholder coordination.
- Documented delivery model with defined outputs, assessment, dashboards, progress reporting and final recommendations.
- Flexible participation as technical partner, training provider, research partner, implementation partner or specialised subcontractor.
- Experience serving companies, public authorities, VET providers, NGOs, consortia, employees, jobseekers and vulnerable groups.